

## **Business Resources**

The City recognizes that starting and growing a business takes a variety of resources. Economic Development Department staff can assist in identifying organizations and agencies that address the needs of a company.

### **Business Planning**

The Service Corps of Retired Executives (SCORE), sponsored by the United State Small Business Administration, is comprised of retired business people who were successful in management or ownership of business. Free consulting services are available in the areas of finance and accounting. Contact the Pleasanton Chamber of Commerce at (925) 846-5858 to schedule an appointment.

### **PG&E Energy Efficiency Business Programs**

There are several programs offered by PG&E to help your business save energy. Some are statewide core programs and others are managed by an energy-efficiency partner selected by PG&E. View PG&E energy efficiency programs for businesses (pge.com).

- Information on the Economic Development Rate
- Business Resources and Tools – Payment support, Automated Demand Response Program, PG&E Energy Advisors

### **East Bay Community Energy**

In spring 2021, East Bay Community Energy (EBCE) will be responsible for Pleasanton's electricity generation for businesses as well as residential customers. PG&E will continue to deliver energy to customers and manage billing. See EBCE Business Toolkit for detailed information about your business options. For business inquiries, contact Danny Kelly, EBCE Account Services Analyst at (510) 650-7585.

### **Commercial Financing**

Financial resources are critical to building a business. In addition to working with local financial institutions, review this list of state and federal financing programs to see if any meet the needs of your company.

### **Workforce Training**

Finding and training talent is an important, and ongoing, process for a business. The regional labor pool offers a full complement of potential employees, and there are several organizations in the region which are ready to assist in connecting workers to your company. Review this list of workforce development agencies to learn more.

## **Manufacturing Advisory Services and Assistance**

Manufacturing plays a key role in Pleasanton's business economy. The City and many individual companies work with The Corporation for Manufacturing Excellence (MANEX) to provide proven advisory and implementation solutions exclusively to manufacturers, distributors, and their supply chains. Emphasis on delivering high-impact solutions in four key areas - strategy, people, process and performance - to help companies quickly achieve cost efficiencies and increased profits.

The more you know, the more you can grow. Review this list of County, State and Federal Information for helpful information and additional resources.